

HOW VBS IT SERVICES HELPED AN ENGINEERING FIRM **BUILD A SECURE, SCALABLE IT FOUNDATION**

OVERVIEW

Infinity Testing Solutions relies on accurate data, structured workflows, and dependable systems to support engineering teams and client deliverables. Like many growing professional services firms, their IT environment had evolved organically over time - without a clear strategy, formal oversight, or dedicated IT leadership.

While systems appeared to be working, leadership lacked confidence in their cybersecurity posture, system efficiency, and whether technology was truly supporting the business as it scaled.

To gain clarity and reduce risk, Infinity Testing Solutions partnered with VBS IT Services.

THE CHALLENGE: WHEN “GOOD ENOUGH” IT BECOMES A RISK

Infinity Testing Solutions had historically managed IT internally using capable team members with general technical knowledge. At the time, this felt reasonable:

- **Day-to-day issues were resolved**
- **Systems appeared stable**
- **There was no immediate crisis**

However, this informal setup masked deeper issues. There was limited visibility into cybersecurity readiness, system resilience, and how well IT supported structured engineering workflows, quality processes, and future growth.

Without a professional IT framework, decisions were reactive rather than strategic, creating hidden risk and limiting scalability.



A COMMON PROBLEM MANY BUSINESSES OVERLOOK

Infinity Testing Solutions' experience is far from unique. Many SMBs and professional services firms assume their IT is "fine" simply because nothing has gone wrong yet.

In reality:



Cybersecurity gaps often go unnoticed without expert review



Internal IT knowledge focuses on fixing issues, not preventing them



Manual processes quietly reduce efficiency and consistency



Technology evolves without long-term planning

THE SOLUTION: IT DESIGNED AROUND THE BUSINESS

VBS IT Services began by understanding Infinity Testing Solutions' business, workflows, and long-term objectives before recommending any changes.

Rather than offering a generic IT package, **VBS** focused on:



Centralizing and professionally managing the IT environment



Strengthening cybersecurity foundations appropriate for an engineering firm



Improving consistency and efficiency through targeted automation



Supporting structured procedures and data flow



Aligning IT systems with future growth and operational needs

Every recommendation was clearly explained and aligned with business goals. Infinity Testing Solutions never felt pressured into adopting technology they didn't understand or need - building confidence and trust from the outset.



59%

of small and mid-sized businesses are **under pressure** from growing costs, often driven by inefficiencies and reactive IT decisions.

CLIENT PERSPECTIVE

“A lot of times, you don’t know what you actually need. If you really talk to Miguel and his team, you’ll have a much better understanding before you even make a decision.”

David Wang

THE OUTCOME: CONFIDENCE, CLARITY, AND PARTNERSHIP

With VBS IT Services in place, Infinity Testing Solutions gained more than technical improvements. They gained:

- **Confidence that their IT environment is professionally managed**
- **Clear visibility into their technology landscape**
- **Reduced risk through stronger cybersecurity foundations**
- **A trusted IT partner invested in long-term success**

Leadership could now make informed decisions backed by expertise - rather than guessing what was needed.

READY TO STRENGTHEN YOUR IT FOUNDATION?

If your IT environment has grown organically and you’re unsure whether it’s truly supporting your business, VBS IT Services can help.

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